

# Terry Brown

## OBJECTIVE

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Executive Director Regional Director, Senior Care Services

## SUMMARY OF QUALIFICATIONS

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40 + years management experience in senior care services; Skilled Nursing care, Alzheimer's Memory Care, Assisted Living Services.  
12 years Homeowners Association Property Manager, CAI Certified

## EDUCATION

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San Diego State University, Business Administration	San Diego, CA
UCLA, School of Public Health Extension	Los Angeles, CA

## ACCREDITATION/LICENSES

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California Licensed Nursing Home Administrator #1992	Issued 12/1972
California RCFE Licensed Administrator #6023113740	Issued 01/2000
Alzheimer's Association Certified Caregiver Trainer	Issued 08/1996
California Licensed NHA Preceptor #4229	Issued 04/1980
Community Associations Institute (CAI) Certified	Issued 03/2011

## WORK EXPERIENCE

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Retired 07/2022

2010 – 2022 Watermark Retirement Communities

*Executive Director* – The Fountains at Sea Bluffs, Dana Point CA  
180 Unit Assisted Living/Alzheimer's Memory Care/Independent Living  
(Including 102 Unit The Fountains at Sea Bluffs Home Owner's Association)

2006 – 2010 Sunrise Senior Living

*Executive Director* – The Fountains at Pacific Regent La Jolla, CA  
245 Unit Independent Living HOA/Skilled Nursing Care/Physical Rehab

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2003 – 2006 The Ensign Group

*Executive Director* – Premier Care Center, Palm Springs, CA  
99 Bed Skilled Nursing/Physical Rehabilitation Center

2000 – 2003 Diversified Health Services

*Executive Director* – Park Marino Care Center/The Gardens at Park Marino,  
Pasadena, CA 208 Unit Assisted Living/Skilled Nursing/Physical Rehab

1998 – 2000 The Rehabilitation Centre of Beverly Hills, LLC

*Executive Director* – The Rehabilitation Centre of Beverly Hills, CA  
150 Bed Sub-Acute/Skilled Nursing/Physical Rehabilitation Center

1993 – 1998 Summit Care Corporation

*Vice-President*, Alzheimer's Dementia Care Programs

- Development and oversight for all Alzheimer's Skilled Nursing and Assisted Living Special Care Unit Programs – CA, AZ & TX
- Developed and implemented all Alzheimer's operating standards
- Developed marketing programs which included the Alzheimer's Association Chapter related to each Summit Care Center
- Implemented Budgets and Operating Plans for each Center

1993 and Prior Available as Necessary

PRACTICAL EXPERIENCE

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- Developed and Implemented Sub-Acute and Alzheimer's Special Care Programs for Skilled Nursing and Assisted Living Centers
- Complete Skilled Nursing Center Operations
- Complete Assisted Living Center Operations
- Related Marketing Programs Including HMO Contract Development
- Successful Turn-Around for Difficult SNF and AL Operations
- New Operation Start-Up including all staff selection and training, policy and procedure implementation, accounting and budget systems, computer operating systems, new-license process, Union contract negotiations
- Joint Commission Accreditation for all long-term care operations
- Certified Executive Director Leadership Training Instructor

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## PROFESSIONAL AND PUBLIC SERVICE CONTRIBUTIONS

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- California Association of Health Facilities (CAHF) – Member, Board of Directors
- President, San Diego County Healthcare Association, San Diego County, CA
- Board Member, San Diego County Healthcare Association, San Diego County, CA
- President, Monterey Bay Healthcare Association, Santa Cruz County, CA
- Board Member, Monterey Bay Healthcare Association, Santa Cruz, County CA
- Publicly Elected Member, Board of Directors, Fallbrook Regional Health District, Fallbrook, CA
- Optimist Club Member
- American College of Nursing Home Administrators, Peer Review Committee

## PERSONAL/PROFESSIONAL REFERENCES – TERRY BROWN

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- Reserved

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